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12	KRISTÁ L. FREITAG		
13	UNITED STATES DISTRICT COURT		
14	CENTRAL DISTRIC	CT OF CALI	FORNIA
15			
16	SECURITIES AND EXCHANGE COMMISSION,		23-cv-00855-JWH-KES
17	Plaintiff,	AUTHORI	NDUM OF POINTS AND TIES IN SUPPORT OF
1819	VS.	(A) APPRO	R'S MOTION FOR DVAL OF SALE OF REAL Y LOCATED AT 7691
20	INTEGRATED NATIONAL RESOURCES, INC. dba	GRACEMO VEGAS, N	OOR COURT, LAS EVADA; (B) AUTHORITY
21	WEEDGENICS, ROLF MAX HIRSCHMANN aka "MAX	IO PAY B	ROKER'S COMMISSION
22	BERGMANN," PATRICK EARL WILLIAMS,	Date:	October 18, 2024
23	Defendants, and	Time: Ctrm: Judge:	9:00 a.m. 9D Hon. John W. Holcomb
24	WEST COAST DEVELOPMENT LLC, INR CONSULTING LLC (WYOMING	vaage.	Tion. voim W. Tiozomo
25	ENTITY), OCEANS 19 INC., AUTOBAHN PERFORMANCE LLC,		
26	ONE CLICK GENERAL MEDIA INC., OPUS COLLECTIVE, JOHN ERIC		
27	FRANCOM, INR-CA INVESTMENT HOLDINGS, LLC, MICHAEL		
28	DELGADO, TOTAL SOLUTION CONSTRUCTION LLC. BAGPIPE		

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HOLDINGS LLC, BAGPIPE MULTIMEDIA LLC, TYLER CAMPBELL, INR CONSULTING LLC (CALIFORNIA ENTITY), HIDDEN SPRINGS HOLDINGS GROUP LLC, and ALEXANDRIA PORTER BOVEE aka "AIA MONTGOMERY", Relief Defendants.

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1 Krista L. Freitag ("Receiver"), the Court-appointed permanent receiver for 2 Defendant Integrated National Resources, Inc., dba Weedgenics, and Relief Defendants West Coast Development LLC, INR Consulting LLC (Wyoming Entity), Oceans 19 Inc., Autobahn Performance LLC, One Click General Media 4 Inc., Opus Collective, INR-CA Investment Holdings, LLC, Total Solution 5 Construction LLC, Bagpipe Holdings LLC, Bagpipe Multimedia LLC, INR 6 Consulting LLC (California Entity), and Hidden Springs Holdings Group LLC, and 7 8 their subsidiaries and affiliates (collectively the "Receivership Entities"), submits this Memorandum of Points and Authorities in Support of her concurrently-filed Motion for (A) Approval of Sale of Real Property Located at 7691 Gracemoor 10 Court, Las Vegas, Nevada; and (B) Authority to Pay Broker's Commission 11 ("Motion"). 12

I. <u>BACKGROUND FACTS</u>

The receivership estate currently holds six real properties, which properties include a single-family residence located at 7691 Gracemoor Court, Las Vegas, Nevada ("Gracemoor Property"). The Gracemoor Property has four bedrooms and three bathrooms, and was purchased by Receivership Entity Autobahn Performance LLC ("Autobahn"). The Gracemoor Property was purchased in July 2021 for \$825,000. After purchasing the property, significant changes were made to the property to change the home. Two bedrooms and a bathroom appear to have been combined and subsequently used as a workout/gym area. Other bedrooms appear to have been used as office space and a recording studio. Additionally, a separate outdoor carport/garage unit was constructed (further discussed below). Because the improvements appear to be highly specific to the tastes of the previous occupants, they were not valued by the general market and thus the funds spent improving this property are not reflected in the sale price. The total spent on the changes exceeded \$700,000. Freitag Decl., ¶ 2.

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Upon her appointment, the Receiver and her staff performed an analysis of the value of the Gracemoor Property, including a review of automated valuation scores for the property. At that time (May 2023), the automated value of the property was \$865,000. The property was previously occupied by a friend of Defendant Hirschman under a rent agreement that contained various non-customary terms including the annual payment of rent in cash. At the end of March, that lease expired, and the tenant moved out. The automated value in April 2024 was \$950,000. Freitag Decl., ¶ 3.

In the months following her appointment, the Receiver learned that the Homeowners Association ("HOA") for the community in which the Gracemoor Property is located claimed that the carport/garage unit constructed after Autobahn purchased the property was not constructed consistent with the plans that had been submitted to and approved by the HOA. The HOA has assessed a weekly fine against the property of \$100 for the violation. The Receiver has made all prospective purchasers aware of the alleged violation, including the fines, and has made it clear that they would need to either remove the structure, modify it, or come to some other kind of resolution of the matter with the HOA. In addition to the statutorily required HOA disclosures, through Broker, the Receiver has also provided a copy of a Notice of Non-Compliance prepared by the HOA. Freitag Decl., ¶ 4.

After obtaining permission from the Court to market receivership real properties for sale, the Receiver consulted with multiple licensed brokers about the value of the property and terms of a potential listing agreement. The listing agents generally recommended a list price between \$950,000 and \$1,200,000, with most expecting the home to sell for less than \$1,150,000. Most brokers required a commission in the 4.5% to 6% range (including the portion to be shared with the buyer's broker). The listing agent the Receiver ultimately selected, Keller Williams Realty – The Marketplace ("Broker"), offered a flat commission of \$15,000

(approximately 1.4% based on the current offered price) and 2% to a buyer's agent. 1 2 The listing agent was also willing to list the property for the higher \$1,200,000 price. The property was listed for sale at the end of April 2024; however, additional time was spent before the marketing commenced to make minor wear and tear 4 repairs to the home and to give the Receiver time to try to resolve the dispute with 5 the HOA over the retroactively unapproved structure. The Receiver was unable to 6 resolve the dispute, and at the Broker's recommendation, marketing commenced in 7 8 June 2024. Freitag Decl., ¶ 5. The Gracemoor Property was listed on the local MLS, which syndicates 9 information on all major real estate platforms including Zillow, Redfin, and 10 Realtor.com. The Broker held several open houses and showed the property to all 11 interested parties. After approximately one month with dozens of showings but not 12 offers, the Receiver, in consultation with the Broker, lowered the listing price to 13 \$1,140,000 (a 5% reduction). The Receiver then received an offer and negotiated a 14 sale price of \$1,055,000 with Shai and Eden Shnaider Cohen ("Buyer"). The 15 deposit is \$15,500, which amount has been released from escrow to the Receiver. In 16 addition to the typical terms of a sale, the Buyer also accepted terms required by the 17 Receivership (discussed below regarding the potential for an overbid/auction) and 18 19 agreed to purchase the property with the HOA Notice of Non-Compliance. Through

Broker, the prospective purchasers who showed interest in the property have been

21 invited to participate in the overbid/auction process discussed below and the

property remains on the market. The MLS listing has also been updated to seek

23 overbidders. Freitag Decl., ¶ 6.

II. PROPOSED SALE

The key terms of the proposed Residential Purchase Agreement, including Addendum thereto ("Agreement"), a copy of which is attached to the Freitag Declaration as Exhibit A, are summarized as follows:

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Overbid and Court Approval. The sale is subject to qualified overbids pursuant to the public sale process laid out below.

Purchase Price. The purchase price is \$1,055,000, which amount will be financed.

Deposit. Buyer has deposited \$15,000 into escrow and such funds have been released to the Receiver.

Closing Date. Closing shall occur within 10 days of entry of the Court order approving the sale.

Broker's Commission. Pursuant to the listing agreement, Broker is to be paid a flat commission of \$15,000 and 2% to a buyer's agent. In the proposed sale, the total commission would be \$36,100.

III. **LEGAL STANDARD**

"The power of a district court to impose a receivership or grant other forms of ancillary relief does not in the first instance depend on a statutory grant of power from the securities laws. Rather, the authority derives from the inherent power of a court of equity to fashion effective relief." SEC v. Wencke, 622 F.2d 1363, 1369 (9th Cir. 1980). The "primary purpose of equity receiverships is to promote orderly and efficient administration of the estate by the district court for the benefit of creditors." SEC v. Hardy, 803 F.2d 1034, 1038 (9th Cir 1986). As the appointment of a receiver is authorized by the broad equitable powers of the court, any distribution of assets must also be done equitably and fairly. See SEC v. Elliot, 953 F.2d 1560, 1569 (11th Cir. 1992).

District courts have the broad power of a court of equity to determine the appropriate action in the administration and supervision of an equity receivership. See SEC v. Capital Consultants, LLC, 397 F.3d 733, 738 (9th Cir. 2005). The Ninth Circuit explained:

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ID #:4951 A district court's power to supervise an equity 1 receivership and to determine the appropriate action to be taken in the administration of the receivership is extremely 2 broad. The district court has broad powers and wide discretion to determine the appropriate relief in an equity receivership. The basis for this broad deference to the 3 district court's supervisory role in equity receiverships 4 arises out of the fact that most receiverships involve multiple parties and complex transactions. A district 5 court's decision concerning the supervision of an equitable receivership is reviewed for abuse of discretion. 6 Id. (citations omitted); see also CFTC. v. Topworth Int'l, Ltd., 205 F.3d 1107, 1115 7 8 (9th Cir. 1999) ("This court affords 'broad deference' to the court's supervisory role, and 'we generally uphold reasonable procedures instituted by the district court that serve th[e] purpose' of orderly and efficient administration of the receivership 10 for the benefit of creditors."). Accordingly, the Court has broad discretion in the 11 12 administration of the receivership estate and the disposition of receivership assets. The Court's Authority to Approve Sale 13 Α. 14 It is widely accepted that a court of equity having custody and control of 15 16 17

It is widely accepted that a court of equity having custody and control of property has power to order a sale of the same in its discretion. *See, e.g., SEC v. Elliott,* 953 F.2d 1560, 1566 (11th Cir. 1992) (the District Court has broad powers and wide discretion to determine relief in an equity receivership). "The power of sale necessarily follows the power to take possession and control of and to preserve property." *See SEC v. American Capital Invest., Inc.,* 98 F.3d 1133, 1144 (9th Cir. 1996), *cert. denied* 520 U.S. 1185 (decision abrogated on other grounds) (*citing* 2 Ralph Ewing Clark, Treatise on Law & Practice of Receivers § 482 (3d ed. 1992) (citing *First Nat'l Bank v. Shedd,* 121 U.S. 74, 87 (1887)). "When a court of equity orders property in its custody to be sold, the court itself as vendor confirms the title in the purchaser." 2 Ralph Ewing Clark, Treatise on Law & Practice of Receivers § 487 (3d ed. 1992).

"A court of equity, under proper circumstances, has the power to order a receiver to sell property free and clear of all encumbrances." *Miners' Bank of Wilkes-Barre v. Acker*, 66 F.2d 850, 853 (2d Cir. 1933). *See also*, 2 Ralph Ewing

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11 Clark, Treatise on Law & Practice of Receivers §§ 342, 344, 482(a), 487, 489, 491

(3d ed. 1992). "In authorizing the sale of property by receivers, courts of equity are vested with broad discretion as to price and terms." Gockstetter v. Williams, 9 F.2d

354, 357 (9th Cir. 1925). 14

28 U.S.C. § 2001 В.

Specific requirements are imposed by 28 U.S.C. § 2001 for public sales of real property under subsection (a) and specific requirements for private sales of real property under subsection (b). Although both involve significant cost and delay, the cost and delay of a public sale are significantly less than those for a private sale. SEC v. Goldfarb, 2013 U.S. Dist. LEXIS 118942, at *5 (N.D. Cal. 2013) ("Section 2001 sets out two possible courses of action: (1) property may be sold in public sale; or (2) property may be sold in a private sale, provided that three separate appraisals have been conducted, the terms are published in a circulated newspaper ten days prior to sale, and the sale price is no less than two-thirds of the valued price."). Therefore, by proceeding under Section 2001(a), the receivership estate can avoid the significant costs and delay of (a) the Court having to appoint three

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disinterested appraisers, and (b) obtaining three appraisals from such appraisers.

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1	The requirements of a public sale under Section 2001(a) are that notice of the		
2	sale be published as proscribed by Section 2002 and a public auction be held at the		
3	courthouse "as the court directs." 28 U.S.C. § 2001(a); SEC v. Capital Cove		
4	Bancorp LLC, 2015 U.S. Dist. LEXIS 174856, at *13 (C.D. Cal. 2015); SEC v.		
5	Kirkland, 2007 U.S. Dist. LEXIS 45353, at *5 (M.D. Fla. 2007). In terms of		
6	publication of notice, Section 2002 provides:		
7	A public sale of realty or interest therein under any order,		
8	judgment or decree of any court of the United States shall not be made without notice published once a week for at least four weeks prior to the sale in at least one newspaper		
9	least four weeks prior to the sale in at least one newspaper regularly issued and of general circulation in the county, state, or judicial district of the United States wherein the		
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11	If such realty is situated in more than one county, state, district or circuit, such notice shall be published in one or		
12			
13	substantially in such form and contain such description of the property by reference or otherwise as the court		
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15			
16	This section shall not apply to sales and proceedings under Title 11 or by receivers or conservators of banks appointed by the Comptroller of the Currency.		
17	by the comptioner of the currency.		
18	The notice of sale is sufficient if it describes the property and the time, place		
19	and terms of sale. Breeding Motor Freight Lines, Inc. v. Reconstruction Finance		
20	Corp., 172 F.2d 416, 422 (10th Cir. 1949). The Court may limit the auction to		
21	qualified bidders, who "(i) submit to the Receiver in writing a bona fide and		
22	binding offer to purchase the [property]; and (ii) demonstrate, to the satisfaction		
23	of the Receiver, that it has the current ability to consummate the purchase of the		
24	[property] per the agreed terms." Regions Bank v. Egyptian Concrete Co.,		
25	2009 U.S. Dist. LEXIS 111381, at *8 (E.D. Mo. 2009).		
26	IV. <u>DISCUSSION</u>		
27	The Receiver believes the proposed sale to Buyer pursuant to the Agreement		
28	is in the best interests of the estate. The Gracemoor Property was listed on the MLS		

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with a licensed broker, several open houses were held, and the property was shown
to all interested parties. The property was on the market for several months with
dozens of showings, an offer was received, terms negotiated, and the Agreement
signed. The Receiver has found no evidence that the proposed sale is anything other
than an ordinary arm's length transaction. The purchase price is fair and reasonable,
it exceeds the automated values, and the price the property was purchased for in
2021. Freitag Decl., ¶ 7.

Moreover, the proposed sale is subject to overbid to further ensure the highest and best price is obtained. The Receiver proposes to conduct a public auction consistent with the requirements of Section 2001(a). Specifically, the Receiver will publish the following notice of the sale once a week for four weeks in the Las Vegas Review-Journal, a newspaper of general circulation in Las Vegas, Nevada:

> In the action pending in U.S. District Court for the Central District of California, Case No. 23-CV-00855-JWH (KES), Securities and Exchange Commission v. Integrated National Resources, Inc. dba Weedgenics, et al., notice is hereby given that the court-appointed receiver will conduct a public auction for the real property located at 5963 N. Gracemoor Avenue in Clark County, Nevada. Sale is subject to Court confirmation after the auction is held. Minimum bid price is at least \$1,065,000. The auction will take place on October 4, 2024, at 1:30 p.m. To be allowed to participate in the auction, prospective purchasers must meet certain bid qualification requirements, including submitting a signed purchase and sale agreement, an earnest money deposit of \$16,500, and proof of funds. All bidders must be qualified by 5:00 p.m. pacific time on September 30, 2024, by submitting the required materials to the receiver at 501 West Broadway, Suite 290, San Diego, California, 92101. If interested in qualifying as a bidder, please contact Geno Rodriguez at (619) 567-7223 ext. 102 or grodriguez@ethreeadvisors.com.

In order to conduct an orderly auction and provide sufficient time for the publication of notices discussed above, the Receiver will require bidders to complete the above steps by September 30, 2024 ("Bid Qualification Deadline") and conduct the live public auction on October 4, 2024.

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The Receiver, through Broker, is and will continue to inform all interested persons of the opportunity to overbid at the public auction, provided they qualify themselves to bid by the Bid Qualification Deadline by (a) signing a purchase and sale agreement for the properties on the same terms and conditions as Buyer, but with a purchase price of at least \$1,065,000, (b) providing the Receiver with an earnest money deposit of \$16,500, and (c) providing proof of funds necessary to close the sale transaction in the form of a current bank statement, cashier's check delivered to the Receiver, or other evidence deemed sufficient by the Receiver.

In the event one or more prospective purchasers qualify themselves to bid, the auction will be conducted by the Receiver as noted above and bids will be allowed in increments of at least \$1,000. The Receiver will then file a notice advising the Court of the result of the auction (i.e., the highest bid) and seek entry of an order confirming the sale. Earnest money deposits provided by bidders who are not the highest or second highest bidder will be promptly returned to them. In the event no prospective purchasers qualify themselves to bid by the Bid Qualification Deadline, the Receiver will notify the Court and seek entry of an order approving the sale to Buyer.

With respect to Broker's commission, Broker appears to have broadly marketed the Gracemoor Property for sale, to include its posting on the MLS and its own website and holding several open houses. The listing agreement is standard for the local area and the commission offered is consistent with the lower range of industry standards for commissions paid to brokers for sales of residential properties. In negotiating the commission rate, the Receiver considered a recently enacted settlement that the National Association of Realtors entered with the Department of Justice. Accordingly, the Receiver requests authorization to pay Broker the commission amount in accordance with the listing agreement. Freitag Decl., ¶ 8.

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V. **CONCLUSION** 1 2 For the reasons discussed above, the Receiver requests (a) approval of the sale of the Gracemoor Property to Buyer pursuant to the Agreement attached to the 3 Freitag Declaration as Exhibit A, and (b) authority to take all steps necessary to 4 close the sale, and (c) authority to pay Broker's commission as described above. 5 6 Dated: September 6, 2024 ALLEN MATKINS LECK GAMBLE 7 MALLORY & NATSIS LLP 8 /s/Edward G. Fates By: 9 EDWARD G. FATES Attorneys for Court-Appointed 10 Receiver, KRISTA L. FREITAG 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28

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